

26 October 2022

# Home Product Center (HMPRO TB)

# Favourable 3Q22 Results In Line; Keep BUY

- Maintain BUY and DCF-derived THB18.70 TP, 32% upside and c.3% yield. Home Product Center's solid 3Q22 bottomline, YoY and QoQ, came mainly from strong sales, recurring income, and healthier GPM. We expect 4Q22F earnings to be its strongest quarter this year. Current valuation of below -1SD from its mean looks attractive.
- Strong topline and GPM boosted 3Q22 earnings. On Tuesday, HMPRO reported 3Q22 net profit of THB1.53bn (+76% YoY, +1% QoQ) in line with our and Street forecasts. Growth was mainly driven by strong sales and recurring income, and healthier GPM. 9M22 bottomline totalled THB4.56bn (+25% YoY).
- Topline rebounded YoY. Total sales for the quarter were THB15.90bn (+21% YoY, -3% QoQ). The strong YoY growth was from a low base due to the Delta virus lockdown in 3Q21, supported by a recovery of domestic consumption and tourism, as well as its major sale event HomePro Super Expo at its stores nationwide. The modest QoQ decline was typically from a seasonality effect, with heavy rainfall. SSSG was c.+15% YoY (3Q21: -17.0%, 2Q22: -1.1%). HMPRO had one HomePro store relocation and one closure in Bangkok the latter was due to the expiry of its lease, with plans to open a replacement store in 2023. It also opened two new Mega Home construction material stores in 3Q22.
- Margin hike. 3Q22 GPM surged 1.6ppts YoY and 1.1ppts QoQ to 26.8%, thanks to improving sales mix, mainly from a spike in contribution of highmargin private label products to 20.8% (9M21: 19.5%, 1H22: 20.5%) and a higher service income. Its combined net rental and other income also rose 86% YoY and 6% QoQ, mainly on higher occupancy rates of c.95% (3Q21: 80-85%) and smaller rental rate discounts given to leasable area tenants. But, its opex-to-sales ratio went up 0.3ppts YoY and 1.1ppts QoQ on rising expenses related to new store openings, utility cost that was charged at a higher fuel adjustment rate, back-to-normal property tax rate, and marketing activities. Still, NPM edged up 3.0ppts YoY and 0.3ppts QoQ to 9.6%.
- 4Q22F outlook. Its 9M22 profit accounted for 72% of our 2022F of THB6.38bn (+17% YoY). We expect 4Q22F earnings to expand YoY and QoQ – its strongest quarter this year. Apart from new store openings, catalysts include a high season for retail during the final quarter, with expected stronger sales at its stores in tourist destinations, potential demand for home improvement post flooding, and improving recurring income. Profit margin expansion may continue, with limited impact from electricity cost hikes as it contributes a marginal 1.4-1.6% of total sales.
- Valuation. Based on our proprietary methodology, we derive an ESG score of 3.7 and apply an 8% ESG premium to our FY22F intrinsic value to arrive at our unchanged THB18.70 TP. It is now trading at an undemanding 26-29x 2022F-2023F P/E, or below -1SD. As demand for home improvement products is likely to growing, we believe HMPRO still deserves to be a long-term investment.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (THBm)	58,347	60,568	64,193	67,156	70,177
Recurring net profit (THBm)	5,155	5,441	6,376	6,975	7,458
Recurring net profit growth (%)	(16.5)	5.5	17.2	9.4	6.9
Recurring P/E (x)	36.23	34.33	29.29	26.77	25.04
P/B (x)	8.6	8.1	7.3	6.8	6.4
P/CF (x)	23.69	27.21	14.92	16.76	15.93
Dividend Yield (%)	2.1	2.3	2.7	3.0	3.2
EV/EBITDA (x)	19.63	18.71	16.25	14.97	14.08
Return on average equity (%)	24.1	24.4	26.3	26.4	26.5
Net debt to equity (%)	46.8	38.5	22.7	17.1	11.3
Source: Company data, RHB					

# Thailand Results Review

Consumer Cyclical | Retailing

# Buy (Maintained)

Target Price (Return):	THB18.70 (+32%)
Price (Market Cap):	THB14.20 (USD4,887m)
ESG score:	3.70 (out of 4)
Avg Daily Turnover (THB/USD)	387m/10.5m

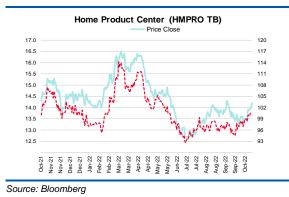
## Analyst

Vatcharut Vacharawongsith +66 2088 9736 vatcharut.va@rhbgroup.com



## Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(2.1)	5.2	6.8	(6.6)	(0.7)
Relative	1.9	7.7	4.8	(1.6)	1.9
52-wk Price low	/high (THB)			12.60 -	- 16.50



## Overall ESG Score: 3.70 (out of 4) E: EXCELLENT

HMPRO has set an operating framework to tackle environmental issues throughout the supply chain; amplifies operational efficiency via alternative energy or less consumption of natural resources, bolsters workforce awareness on energy conservation, and promotes energy saving-initiatives to its suppliers. Renewable energy usage and zero waste progress are at 25% and 94% of 2030 goals. HMPRO offers Eco Choice products to customers, which currently contribute c.40% of the sales mix. S: EXCELLENT

To enhance employee engagement, HMPRO prioritises the development of employees to gain knowledge and improve, and ensures the welfare of its associates and their families' living wages. It strengthens business growth through partnership with suppliers and promotes sustainability management. HMPRO also offers customers health and safety products, and services, eg elderly care. **G: EXCELLENT** 

HMPRO firmly upholds and complies with the principles of good corporate governance. It ensures shareholders' rights by clearly revealing the shareholding structure for transparent and accountable operations, regularly disseminates information via proper channels, and constantly holds meetings with investors.



# **Financial Exhibits**

Asia
Thaila

Asia	Financial summary (THB)	D			
Thailand	Recurring EPS				
Consumer Cyclical	DPS				
Home Product Center	BVPS				
HMPRO TB	Return on average equity (%)				
Buy					
	Valuation metrics	D			
Valuation basis	Recurring P/E (x)				
DCF	P/B (x)				
	FCF Yield (%)				
Key drivers	Dividend Yield (%)				
i. Opening of new stores – both HomePro and	EV/EBITDA (x)				
Mega Home;	EV/EBIT (x)				
ii. Strong demand for home improvement;					
<li>iii. Rising sales contributions from private label products that improve profit margins.</li>	Income statement (THBm)	D			
products that improve profit margins.	Total turnover	5			
	0 "				

#### Key risks

- Consumption slowdown; i. ii. Rising competition improvement retailers; from smaller home
- iii. Delays in the opening of new stores;
- iv. High-volume Mega Home business undermining overall gross margins.

#### **Company Profile**

Home Product Center was established with the objective of operating a retail business in the home improvement segment by selling goods. The business also provides a complete range of services related to construction. This is in addition to refurbishment, renovation, improvement of buildings, houses, and residential units through a one-stop shopping centre format under the HomePro and Mega Home trade names – the company's trademarks. It currently operates HomePro stores in Thailand and Malaysia.

Source: Company	data	RHR
Source. Company	uala,	NIID

Financial summary (THB)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS	0.39	0.41	0.48	0.53	0.57
DPS	0.30	0.32	0.39	0.42	0.45
BVPS	1.64	1.74	1.95	2.08	2.21
Return on average equity (%)	24.1	24.4	26.3	26.4	26.5
Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)	36.23	34.33	29.29	26.77	25.04
P/B (x)	8.6	8.1	7.3	6.8	6.4
FCF Yield (%)	1.4	2.3	4.0	3.3	3.7
Dividend Yield (%)	2.1	2.3	2.7	3.0	3.2
EV/EBITDA (x)	19.63	18.71	16.25	14.97	14.08
EV/EBIT (x)	29.02	27.22	23.03	20.88	19.59
Income statement (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	58,347	60,568	64,193	67,156	70,177
Gross profit	14,749	15,643	16,516	17,346	18,196
EBITDA	9,831	10,258	11,642	12,574	13,284
Depreciation and amortisation	(3,182)	(3,208)	(3,427)	(3,560)	(3,733)
Operating profit	6,649	7,050	8,215	9,013	9,551
Net interest	(459)	(416)	(343)	(402)	(343)
Pre-tax profit	6,190	6,634	7,872	8,611	9,207
Taxation	(1,035)	(1,194)	(1,496)	(1,636)	(1,749)
Reported net profit	5,155	5,441	6,376	6,975	7,458
Recurring net profit	5,155	5,441	6,376	6,975	7,458
Cash flow (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	453	(1,329)	4,497	(2,104)	(76)
Cash flow from operations	7,881	6,864	12,516	11,144	11,723
Сарех	(5,242)	(2,614)	(5,112)	(4,929)	(4,825)
Cash flow from investing activities	(3,390)	(2,409)	(4,840)	(4,700)	(4,600)
Dividends paid	(4,076)	(4,208)	(4,671)	(5,293)	(5,735)
Cash flow from financing activities	(4,069)	(3,192)	(6,817)	(6,004)	(7,235)
Cash at beginning of period	2,860	3,283	4,546	5,405	5,845
Net change in cash	423	1,263	859	440	(112)
Ending balance cash	3,283	4,546	5,405	5,845	5,733
Balance sheet (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	3,283	4,546	5,405	5,845	5,733
Tangible fixed assets	28,741	27,584	29,785	31,628	33,158
Total investments	3,880	3,675	3,403	3,174	2,948
Total assets	56,091	58,586	59,552	61,749	63,132
Short-term debt	5,324	4,414	6,211	6,500	6,000
Total long-term debt	8,056	8,943	5,000	4,000	3,000
Total liabilities	34,526	35,696	34,008	34,522	34,182
Total equity	21,565	22,890	25,544	27,227	28,950
Total liabilities & equity	56,091	58,586	59,552	61,749	63,132
Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	(7.5)	3.8	6.0	4.6	4.5
Recurrent EPS growth (%)	(16.5)	5.5	17.2	9.4	6.9
Gross margin (%)	25.3	25.8	25.7	25.8	25.9
Operating EBITDA margin (%)	16.8	16.9	18.1	18.7	18.9
Net profit margin (%)	8.8	9.0	9.9	10.4	10.6
Dividend payout ratio (%)	76.5	77.4	80.0	80.0	80.0
	0.0	4.0	0.0	7.0	0.0
Capex/sales (%) Interest cover (x)	9.0 14.5	4.3 17.0	8.0 24.0	7.3 22.4	6.9 27.8

# 26 October 2022

# Figure 1: HMPRO's performance review

# Thailand Results Review

# Consumer Cyclical | Retailing

FYE Dec (THBm)	3Q21	2Q22	3Q22	YoY	QoQ	9M21	9M22	YoY	Remarks
				% chg	% chg			% chg	
Turnover	13,170	16,319	15,897	20.7	(2.6)	44,377	47,976	8.1	YoY: 3Q22 sales rebounded strongly from a low base due to the Delta virus lockdown in 3Q21 QoQ: Seasonality effect
Gross profit	3,319	4,195	4,260	28.4	1.5	11,257	12,552	11.5	
EBIT	1,190	1,981	1,993	67.4	0.6	4,835	5,958	23.2	Stronger rental income for its leasable areas and other income boosted EBIT growth YoY
EBIT margin (%)	9.0	12.1	12.5			10.9	12.4		g
EBITDA	1,999	2,760	2,773	38.7	0.5	7,241	8,291	14.5	
EBITDA margin (%)	15.2	16.9	17.4			16.3	17.3		
Interest expense	(108)	(99)	(123)	14.1	24.7	(316)	(315)	(0.4)	
Pre-tax profit	1,082	1,882	1,870	72.7	(0.6)	4,519	5,643	24.9	
Tax	(212)	(362)	(337)	58.7	(7.0)	(854)	(1,079)	26.4	
Net profit	870	1,520	1,533	76.2	0.9	3,665	4,564	24.5	Growth was driven by strong sales and recurring income growth, and healthier GPM
Gross margin (%)	25.2	25.7	26.8			25.4	26.2		Improving sales mix mainly due to rising contribution from high-margin private label products
SG&A/sales (%)	19.4	18.5	19.7			18.3	17.6		An increase in expenses related to new stores opening, utility cost, back- to-normal property tax rate, as well as
Net margin (%)	6.6	9.3	9.6			8.3	9.5		marketing and promotional activities
Key indicators									
Total store number	115	114	115	0	1	115	115	0	
- HomePro Thailand	94	93	92	-2	-1	94	92	-2	
- Mega Home	14	14	16	2	2	14	16	2	
- HomePro	7	7	7	0	0	7	7	0	
Malaysia SSSG (%)	-17.0	-1.1	15.0			-0.9	5.7		3Q22 SSSG rebounded from a low base due to the lockdown in 3Q21

Source: Company data, RHB

## Figure 2: HMPRO's DCF valuation

THBm	2022F	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F
EBIT	8,215	9,013	9,551	10,122	10,713	11,331	11,975	12,647	13,347	14,077
EBIT (1-t)	6,654	7,301	7,736	8,199	8,677	9,178	9,700	10,244	10,811	11,402
Depreciation & amortisation	3,427	3,560	3,733	3,892	4,052	4,244	4,460	4,679	4,902	5,127
Change in net working capital	4,497	(2,104)	(76)	(22)	(24)	(41)	(17)	(15)	(26)	6
Capex	(5,112)	(4,929)	(4,825)	(4,809)	(4,691)	(5,180)	(5,667)	(5,655)	(5,644)	(5,634)
Net free cash flow to firm	9,466	3,828	6,567	7,261	8,014	8,201	8,476	9,253	10,043	10,901
Terminal value										314,308
PV	9,315	3,533	5,686	5,897	6,104	5,860	5,680	5,816	5,921	179,840
Terminal growth	3.0%									
WACC	6.6%									
Total discounted firm value	233,653									
Less: Net debt	5,807									
Less: Minority interest	0									
Equity value	227,846									
Number of shares (m)	13,151									
Intrinsic value (THB/share)	17.30									
ESG premium/(discount)	8%									
TP (THB/share)	18.70									

Source: RHB



# Thailand Results Review

# Consumer Cyclical | Retailing

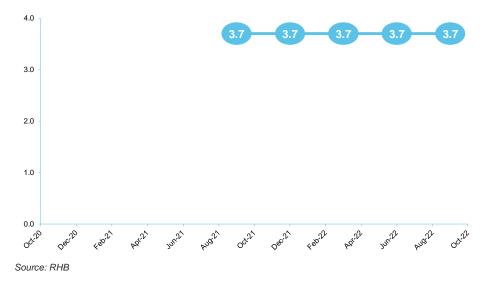
# **Recommendation Chart**



Date	Recommendation	Target Price	Price
2022-10-04	Buy	18.7	13.5
2022-08-03	Buy	18.7	13.3
2022-07-04	Buy	18.7	12.7
2022-04-19	Buy	18.7	16.1
2022-03-02	Buy	18.7	16.1
2022-02-24	Buy	18.7	15.1
2022-01-11	Buy	18.7	14.6
2021-11-03	Buy	18.0	14.9
2021-10-27	Buy	18.0	14.7
2021-09-29	Buy	18.0	13.6
2021-08-06	Buy	16.4	12.8
2021-07-29	Buy	17.0	13.2
2021-06-29	Buy	17.0	14.4
2021-04-27	Buy	17.0	13.9
2021-04-23	Buy	17.0	13.8

Source: RHB, Bloomberg

# **ESG Rating History**



See important disclosures at the end of this report



#### **RHB Guide to Investment Ratings**

Buy:	Share price may exceed 10% over the next 12 months
Trading Buy:	Share price may exceed 15% over the next 3 months, however longer-
	term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next
	12 months
Take Profit:	Target price has been attained. Look to accumulate at lower levels
Sell:	Share price may fall by more than 10% over the next 12 months
Not Rated:	Stock is not within regular research coverage

#### **Investment Research Disclaimers**

RHB has issued this report for information purposes only. This report is intended for circulation amongst RHB and its affiliates' clients generally or such persons as may be deemed eligible by RHB to receive this report and does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. This report is not intended, and should not under any circumstances be construed as, an offer or a solicitation of an offer to buy or sell the securities referred to herein or any related financial instruments.

This report may further consist of, whether in whole or in part, summaries, research, compilations, extracts or analysis that has been prepared by RHB's strategic, joint venture and/or business partners. No representation or warranty (express or implied) is given as to the accuracy or completeness of such information and accordingly investors should make their own informed decisions before relying on the same.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to the applicable laws or regulations. By accepting this report, the recipient hereof (i) represents and warrants that it is lawfully able to receive this document under the laws and regulations of the jurisdiction in which it is located or other applicable laws and (ii) acknowledges and agrees to be bound by the limitations contained herein. Any failure to comply with these limitations may constitute a violation of applicable laws.

All the information contained herein is based upon publicly available information and has been obtained from sources that RHB believes to be reliable and correct at the time of issue of this report. However, such sources have not been independently verified by RHB and/or its affiliates and this report does not purport to contain all information that a prospective investor may require. The opinions expressed herein are RHB's present opinions only and are subject to change without prior notice. RHB is not under any obligation to update or keep current the information and opinions expressed herein or to provide the recipient with access to any additional information. Consequently, RHB does not guarantee, represent or warrant, expressly or impliedly, as to the adequacy, accuracy, reliability, fairness or completeness of the information and opinion contained in this report. Neither RHB (including its officers, directors, associates, connected parties, and/or employees) nor does any of its agents accept any liability for any direct, indirect or consequential losses, loss of profits and/or damages that may arise from the use or reliance of this research report and/or further communications given in relation to this report. Any such responsibility or liability is hereby expressly disclaimed.

Whilst every effort is made to ensure that statement of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable and must not be construed as a representation that the matters referred to therein will occur. Different assumptions by RHB or any other source may yield substantially different results and recommendations contained on one type of research product may differ from recommendations contained in other types of research. The performance of currencies may affect the value of, or income from, the securities or any other financial instruments referenced in this report. Holders of depositary receipts backed by the securities discussed in this report assume currency risk. Past performance is not a guide to future performance. Income from investments may fluctuate. The price or value of the investments to which this report relates, either directly or indirectly, may fall or rise against the interest of investors.

This report may contain comments, estimates, projections, forecasts and expressions of opinion relating to macroeconomic research published by RHB economists of which should not be considered as investment ratings/advice and/or a recommendation by such economists on any securities discussed in this report.

This report does not purport to be comprehensive or to contain all the information that a prospective investor may need in order to make an investment decision. The recipient of this report is making its own independent assessment and decisions regarding any securities or financial instruments referenced herein. Any investment discussed or recommended in this report may be unsuitable for an investor depending on the investor's specific investment objectives and financial position. The material in this report is general information intended for recipients who understand the risks of investing in financial instruments. This report does not take into account whether an investment or course of action and any associated risks are suitable for the recipient. Any recommendations contained in this report must therefore not be relied upon as investment advice based on the recipient's personal circumstances. Investors should make their own independent evaluation of the information contained herein, consider their own investment objective, financial situation and particular needs and seek their own financial, business, legal, tax and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

This report may contain forward-looking statements which are often but not always identified by the use of words such as "believe", "estimate", "intend" and "expect" and statements that an event or result "may", "will" or "might" occur or be achieved and other similar expressions. Such forward-looking statements are based on assumptions made and information currently available to RHB and are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievement to be materially different from any future results, performance or achievement, expressed or implied by such forward-looking statements. Caution should be taken with respect to such statements and recipients of this report should not place undue reliance on any such forward-looking statements, whether as a result of new information, future events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

The use of any website to access this report electronically is done at the recipient's own risk, and it is the recipient's sole responsibility to take precautions to ensure that it is free from viruses or other items of a destructive nature. This report may also provide the addresses of, or contain hyperlinks to, websites. RHB takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to RHB own website material) are provided solely for the recipient's convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or RHB website shall be at the recipient's own risk.

This report may contain information obtained from third parties. Third party content providers do not guarantee the accuracy, completeness, timeliness or availability of any information and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability or fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content.

The research analysts responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously. The research analysts that authored this report are precluded by RHB in all circumstances from trading in the securities or other financial instruments referenced in the report, or from having an interest in the company(ies) that they cover.

The contents of this report is strictly confidential and may not be copied, reproduced, published, distributed, transmitted or passed, in whole or in part, to any other person without the prior express written consent of RHB and/or its affiliates. This report has been delivered to RHB and its affiliates' clients for information purposes only and upon the express understanding that such parties will use it only for the purposes set forth above. By electing to view or accepting a copy of this report, the recipients have agreed that they will not print, copy, videotape, record, hyperlink, download, or otherwise attempt to reproduce or re-transmit (in any form including hard copy or electronic distribution format) the contents of this report. RHB and/or its affiliates accepts no liability whatsoever for the actions of third parties in this respect.

The contents of this report are subject to copyright. Please refer to Restrictions on Distribution below for information regarding the distributors of this report. Recipients must not reproduce or disseminate any content or findings of this report without the express permission of RHB and the distributors.

The securities mentioned in this publication may not be eligible for sale in some states or countries or certain categories of investors. The recipient of this report should have regard to the laws of the recipient's place of domicile when contemplating transactions in the securities or other financial instruments referred to herein. The securities discussed in this report may not have been registered in such jurisdiction. Without prejudice to the foregoing, the recipient is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

The term "RHB" shall denote, where appropriate, the relevant entity distributing or disseminating the report in the particular jurisdiction referenced below, or, in every other case, RHB Investment Bank Berhad and its affiliates, subsidiaries and related companies.

#### **RESTRICTIONS ON DISTRIBUTION**

#### Malaysia

This report is issued and distributed in Malaysia by RHB Investment Bank Berhad ("RHBIB"). The views and opinions in this report are our own as of the date hereof and is subject to change. If the Financial Services and Markets Act of the United Kingdom or the rules of the Financial Conduct Authority apply to a recipient, our obligations owed to such recipient therein are unaffected. RHBIB has no obligation to update its opinion or the information in this report.

#### Thailand

This report is issued and distributed in the Kingdom of Thailand by RHB Securities (Thailand) PCL, a licensed securities company that is authorised by the Ministry of Finance, regulated by the Securities and Exchange Commission of Thailand and is a



member of the Stock Exchange of Thailand. The Thai Institute of Directors Association has disclosed the Corporate Governance Report of Thai Listed Companies made pursuant to the policy of the Securities and Exchange Commission of Thailand. RHB Securities (Thailand) PCL does not endorse, confirm nor certify the result of the Corporate Governance Report of Thai Listed Companies.

This report is issued and distributed in Indonesia by PT RHB Sekuritas Indonesia. This research does not constitute an offering document and it should not be construed as an offer of securities in Indonesia. Any securities offered or sold, directly or indirectly, in Indonesia or to any Indonesian citizen or corporation (wherever located) or to any Indonesian resident in a manner which constitutes a public offering under Indonesian laws and regulations must comply with the prevailing Indonesian laws and regulations.

#### Singapore

This report is issued and distributed in Singapore by RHB Bank Berhad (through its Singapore branch) which is an exempt capital markets services entity and an exempt financial adviser regulated by the Monetary Authority of Singapore. RHB Bank Berhad (through its Singapore branch) may distribute reports produced by its respective informing entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, RHB Bank Berhad (through its Singapore branch) accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact RHB Bank Berhad (through its Singapore branch) in respect of any matter arising from or in connection with the report.

#### **United States**

This report was prepared by RHB is meant for distribution solely and directly to "major" U.S. institutional investors as defined under, and pursuant to, the requirements of Rule 15a-6 under the U.S. Securities and Exchange Act of 1934, as amended (the "Exchange Act") via a registered U.S. broker-dealer as appointed by RHB from time to time. Accordingly, any access to this report via Bursa Marketplace or any other Electronic Services Provider is not intended for any party other than "major" US institutional investors (via a registered U.S broker-dealer), nor shall be deemed as solicitation by RHB in any manner. RHB is not registered as a broker-dealer in the United States and currently has not appointed a U.S. broker-dealer. Additionally, RHB does not offer brokerage services to U.S. persons. Any order for the purchase or sale of all securities discussed herein must be placed with and through a registered U.S. broker-dealer as appointed by RHB from time to time as required by the Exchange Act Rule 15a-6. For avoidance of doubt, RHB reiterates that it has not appointed any U.S. broker-dealer during the issuance of this report. This report is confidential and not intended for distribution to, or use by, persons other than the recipient and its employees, agents and advisors, as applicable. Additionally, where research is distributed via Electronic Service Provider, the analysts whose names appear in this report are not registered or qualified as research analysts in the United States and are not associated persons of any registered U.S. broker-dealer as appointed by RHB from time to time and therefore may not be subject to any applicable restrictions under Financial Industry Regulatory Authority ("FINRA") rules on communications with a subject company, public appearances and personal trading. Investing in any non-U.S. securities or related financial instruments discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in the United States. The financial instruments discussed in this report may not be suitable for all investors. Transactions in foreign markets may be subject to regulations that differ from or offer less protection than those in the United States.

#### DISCLOSURE OF CONFLICTS OF INTEREST

RHB Investment Bank Berhad, its subsidiaries (including its regional offices) and associated companies, ("RHBIB Group") form a diversified financial group, undertaking various investment banking activities which include, amongst others, underwriting, securities trading, market making and corporate finance advisory.

As a result of the same, in the ordinary course of its business, any member of the RHBIB Group, may, from time to time, have business relationships with, hold any positions in the securities and/or capital market products (including but not limited to shares, warrants, and/or derivatives), trade or otherwise effect transactions for its own account or the account of its customers or perform and/or solicit investment, advisory or other services from any of the subject company(ies) covered in this research report.

While the RHBIB Group will ensure that there are sufficient information barriers and internal controls in place where necessary, to prevent/manage any conflicts of interest to ensure the independence of this report, investors should also be aware that such conflict of interest may exist in view of the investment banking activities undertaken by the RHBIB Group as mentioned above and should exercise their own judgement before making any investment decisions.

In Singapore, investment research activities are conducted under RHB Bank Berhad (through its Singapore branch), and the disclaimers above similarly apply.

#### Malaysia

Save as disclosed in the following link RHB Research conflict disclosures - Oct 2022 and to the best of our knowledge, RHBIB hereby declares that:

- RHBIB does not have a financial interest in the securities or other capital market products of the subject company(ies) covered in this report. RHBIB is not a market maker in the securities or capital market products of the
- 2 subject company(ies) covered in this report.
- З. None of RHBIB's staff or associated person serve as a director or board member\* of the subject company(ies) covered in this report
- \*For the avoidance of doubt, the confirmation is only limited to the staff of research department
- 4. RHBIB did not receive compensation for investment banking or corporate finance services from the subject company in the past 12 months.
- RHBIB did not receive compensation or benefit (including gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report. 5

#### Thailand

- Save as disclosed in the following link <u>RHB Research conflict disclosures Oct 2022</u> and to the best of our knowledge, RHB Securities (Thailand) PCL hereby declares that:
  RHB Securities (Thailand) PCL does not have a financial interest in the securities or other capital market products of the subject company(ies) covered in this report.
  RHB Securities (Thailand) PCL is not a market maker in the securities or capital for the subject company (ies) covered in this report.
- market products of the subject company(ies) covered in this report.
- None of RHB Securities (Thailand) PCL's staff or associated person serve as a 3. director or board member to f the subject company(ies) covered in this report
- 1. \*For the avoidance of doubt, the confirmation is only limited to the staff of research department
- RHB Securities (Thailand) PCL did not receive compensation for investment banking or corporate finance services from the subject company in the past 12 4. months.
- RHB Securities (Thailand) PCL did not receive compensation or benefit (including 5. gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report.

#### Indonesia

Save as disclosed in the following link RHB Research conflict disclosures - Oct 2022

- and to the best of our knowledge, PT RHB Sekuritas Indonesia hereby declares that: PT RHB Sekuritas Indonesia and its investment analysts, does not have any interest in the securities of the subject company(ies) covered in this report. For the avoidance of doubt, interest in securities include the following:
  - a) Holding directly or indirectly, individually or jointly own/hold securities or entitled for dividends, interest or proceeds from the sale or exercise of the subject company's securities covered in this report\*; Being bound by an agreement to purchase securities or has the right to
  - b) transfer the securities or has the right to pre subscribe the securities\*
  - Being bound or required to buy the remaining securities that are not c) subscribed/placed out pursuant to an Initial Public Offering\*.
  - d) Managing or jointly with other parties managing such parties as referred to in (a), (b) or (c) above.
- PT RHB Sekuritas Indonesia is not a market maker in the securities or capital 2. market products of the subject company(ies) covered in this report. None of PT RHB Sekuritas Indonesia's staff\*\* or associated person serve as a
- 3 director or board member\* of the subject company(ies) covered in this report.
- 4. PT RHB Sekuritas Indonesia did not receive compensation for investment banking or corporate finance services from the subject company in the past 12 months.
- 5. PT RHB Sekuritas Indonesia\*\* did not receive compensation or benefit (including gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report: Notes:

\*The overall disclosure is limited to information pertaining to PT RHB Sekuritas Indonesia only.

\*The disclosure is limited to Research staff of PT RHB Sekuritas Indonesia only.

#### Singapore

Save as disclosed in the following link <u>RHB Research conflict disclosures – Oct 2022</u> and to the best of our knowledge, the Singapore Research department of RHB Bank Berhad (through its Singapore branch) hereby declares that:

- RHB Bank Berhad, its subsidiaries and/or associated companies do not make a 1. market in any issuer covered by the Singapore research analysts in this report.
- RHB Bank Berhad, its subsidiaries and/or its associated companies and its 2. analysts do not have a financial interest (including a shareholding of 1% or more) in the issuer covered by the Singapore research analysts in this report.
- 3. RHB Bank Berhad's Singapore research staff or connected persons do not serve on the board or trustee positions of the issuer covered by the Singapore research analysts in this report.
- RHB Bank Berhad, its subsidiaries and/or its associated companies do not have 4. and have not within the last 12 months had any corporate finance advisory relationship with the issuer covered by the Singapore research analysts in this report or any other relationship that may create a potential conflict of interest.
- 5. RHB Bank Berhad's Singapore research analysts, or person associated or connected to it do not have any interest in the acquisition or disposal of, the securities, specified securities based derivatives contracts or units in a collective investment scheme covered by the Singapore research analysts in this report.
- RHB Bank Berhad's Singapore research analysts do not receive any 6. compensation or benefit in connection with the production of this research report or recommendation on the issuer covered by the Singapore research analysits.

#### Analyst Certification

The analyst(s) who prepared this report, and their associates hereby, certify that:



(1) they do not have any financial interest in the securities or other capital market products of the subject companies mentioned in this report, except for:

Analyst	Company
-	-

(2) no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.



### **KUALA LUMPUR**

RHB Investment Bank Bhd Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia Tel : +603 9280 8888 Fax : +603 9200 2216

#### BANGKOK

RHB Securities (Thailand) PCL 10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand Tel: +66 2088 9999 Fax :+66 2088 9799

#### JAKARTA

PT RHB Sekuritas Indonesia Revenue Tower, 11th Floor, District 8 - SCBD JI. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia Tel : +6221 509 39 888 Fax : +6221 509 39 777

#### SINGAPORE

# RHB Bank Berhad (Singapore branch)

90 Cecil Street #04-00 RHB Bank Building Singapore 069531 Fax: +65 6509 0470



# Corporate Governance Report Rating 2021 (CG Score) as of 30 Dec 2021

Companies with Excellent CG Scoring by alphabetical order

AAV	BGC	CSS	GRAMM	LH	NWR	PTTEP	SENA	TEAMG	ΠΑ
ADVAN	BGRIM	DDD	GULF	LHFG	NYT	PTTGC	SHR	TFMAMA	TTB
AF	BIZ	DELTA	GUNKUL	LIT	OISHI	PYLON	SIRI	TGH	TTCL
AH	BKI	DEMCO	HANA	LPN	OR	Q-CON	SIS	THANA	TTW
AIRA	BOL	DRT	HARN	MACO	ORI	QH	SITHAI	THANI	TU
AKP	BPP	DTAC	HMPRO	MAJOR	OSP	QTC	SMK	THCOM	TVD
ALT	BRR	DUSIT	ICC	MAKRO	OTO	RATCH	SMPC	THG	TVI
AMA	BTS	EA	ICHI	MALEE	PAP	RS	SNC	THIP	TV0
AMATA	BTW	EASTW	III	MBK	PCSGH	S	SONIC	THRE	TWPC
AMATA	BWG	ECF	ILINK	MC	PDG	S & J	SPALI	THREL	U
ANAN	CENTEL	ECL	ILM	MCOT	PDJ	SAAM	SPI	TIPCO	UAC
AOT	CFRESH	EE	INTUCH	METCO	PG	SABINA	SPRC	TISCO	UBIS
AP	CHEWA	EGCO	IP	MFEC	PHOL	SAMART	SPVI	тк	UV
ARIP	CHO	EPG	IRPC	MINT	PLANB	SAMTEL	SSSC	ткт	VGI
ARROW	CIMBT	ETC	ITEL	MONO	PLANET	SAT	SST	TMT	VIH
ASP	CK	FPI	<b>IVL</b>	MOONG	PLAT	SC	STA	TNDT	WACOA
AUCT	CKP	FPT	JSP	MSC	PORT	SCB	STEC	TNITY	WAVE
AWC	CM	FSMART	JWD	MST	PPS	SCC	STI	TOA	WHA
AYUD	CNT	GBX	K	MTC	PR9	SCCC	SUN	TOP	WHAUP
BAFS	COM7	GC	KBANK	MVP	PREB	SCG	SUSCO	TPBI	WICE
BANPU	COMAN	GCAP	KCE	NCL	PRG	SCGP	SUTHA	TQM	WINNER
BAY	COTTO	GFPT	ККР	NEP	PRM	SCM	SVI	TRC	ZEN
BBL	CPALL	GGC	KSL	NER	PROUD	SDC	SYMC	TRU	TRUE
BCP	CPF	GLAND	KTB	NKI	PSH	SEAFCO	SYNTEC	TSC	
BCPG	CPI	GLOBAL	KTC	NOBLE	PSL	SEAOIL	TACC	TSR	
BDMS	CPN	GPI	LALIN	NSI	PTG	SE-ED	TASCO	TSTE	
BEM	CRC	GPSC	LANNA	NVD	PTT	SELIC	TCAP	TSTH	



## Companies with Very Good CG Scoring by alphabetical order

2S	ATP30	CPW	GJS	KIAT	MTI	QLT	SKE	TCC	UMI
7UP	В	CRD	GYT	KISS	NBC	RBF	SKN	TCMC	UOBKH
ABICO	BA	CSC	HEMP	KOOL	NCAP	RCL	SKR	TEAM	UP
ABM	BAM	CSP	HPT	KTIS	NCH	RICHY	SKY	TFG	UPF
ACE	BC	CWT	HTC	KUMWEL	NETBA	RML	SLP	TFI	UPOIC
ACG	BCH	DCC	HYDRO	KUN	NEX	ROJNA	SMIT	TIGER	UTP
ADB	BEC	DCON	ICN	KWC	NINE	RPC	SMT	TITLE	VCOM
AEONTS	BEYOND	DHOUSE	IFS	KWM	NRF	RT	SNP	TKN	VL
AGE	BFIT	DOD	IMH	L&E	NTV	RWI	SO	TKS	VNT
AHC	BJC	DOHOME	IND	LDC	000	S11	SORKON	тм	VPO
AIT	BJCHI	DV8	INET	LEO	OGC	SA	SPA	TMC	VRANDA
ALL	BLA	EASON	INSET	LHK	PATO	SAK	SPC	TMD	WGE
ALLA	BR	EFORL	INSURE	LOXLEY	PB	SALEE	SPCG	TMI	WIK
ALUCON	BROOK	ERW	IRC	LRH	PICO	SAMCO	SR	TMILL	WP
AMANA	CBG	ESSO	IRCP	LST	PIMO	SANKO	SRICHA	TNL	XO
AMARIN	CEN	ESTAR	П	М	PJW	SAPPE	SSC	TNP	XPG
APCO	CGH	ETE	ITD	MATCH	PL	SAWAD	SSF	TOG	YUASA
APCS	CHARAN	FE	J	MBAX	PM	SCI	STANLY	TPA	
APURE	CHAYO	FLOYD	JAS	MEGA	PMTA	SCN	STGT	TPAC	
AQUA	CHG	FN	JCK	META	PPP	SCP	STOWER	TPCS	
ASAP	CHOTI	FNS	JCKH	MFC	PPPM	SE	STPI	TPS	
ASEFA	CHOW	FORTH	JMART	MGT	PRIME	SFLEX	SUC	TRITN	
ASIA	CI	FSS	JMT	MICRO	PRIN	SFP	SWC	TRT	
ASIAN	CIG	FTE	KBS	MILL	PRINC	SFT	SYNEX	TSE	
ASIMAR	CMC	FVC	KCAR	MITSIB	PSG	SGF	TAE	TVT	
ASK	COLOR	GEL	KEX	MK	PSTC	SIAM	TAKUNI	TWP	
ASN	CPL	GENCO	KGI	MODERN	PT	SINGER	TBSP	UEC	



## Companies with Ver Good CG Scoring by alphabetical order

A	CMAN	KASET	PRAKIT	тнмш
	CMO		PRAPAT	
AIE			PRECHA	+
	CPT			TOPP
ALPHAX	CRANE		RJH	TPCH
	+		RP	TPIPL
			RPH	TPIPP
	+		RSP	TPLAS
ARIN	EMC	MATI	SABUY	TPOLY
		M-CHAI	SF	TQR
				TTI
			SICT	TYCN
BEAUTY	GIFT	MJD	SIMAT	UKEM
BGT	GLOCON	MORE	SISB	UMS
			SK	UNIQ
BIG	GSC	NC	SMART	UPA
BLAND		NDR	SOLAR	UREKA
BM				VIBHA
BROCK	HUMAN	NNCL	SPG	W
BSBM	IHL	NOVA	SQ	WIN
BSM	liG	NPK	SSP	WORK
BTNC			STARK	WPH
BYD			STC	YGG
CAZ		PF	SUPER	ZIGA
CCP			SVOA	
CGD	JTS	PLE	тс	
CITY	JUBILE	PPM	TCCC	

## IOD (IOD Disclaimer)

การเปิดเผลผลการสำรวจของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย (IOD) ในเรื่องการกำกับดูแลกิจการ (Corporate Governance) นี้เป็นการดำเนินการตามนโยบายของสำนักงานคณะกรรมการกำกับหลักทรัพย์และ ตลาดหลักทรัพย์ โดยการสำรวจของ IOD เป็นการสำรวจและประเมินจากข้อมูลของบรษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยและตลาดหลักทรัพย์เอ็มเอไอ ที่มีการเปิดเผยต่อสาธารณะและเป็นข้อมูลที่ผู้ลงทุน ทั่วไปสามารถเข้าถึงได้ ดังนั้นผลสำรวจดังกล่าวจึงเป็นการนำเสนอในมุมมองของบุคคลภายนอกโดยไม่ได้เป็นการ ประเมินการปฏิบัติและมิได้มีการใช้ข้อมูลภายในในการประเมิน

บระเมลา เร็บๆบิตและมีเหมา เรียบอนูลมาย และ เร็บระเมล อนึ่งผลการสำรวจดังกล่าวเป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูและกิจการบริษัทจดทะเบียน ไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าวทั้งนี้ บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด

Score Range	Number of Logo	Description
Less than 50	No logo given	-
50-59		Pass
60-69		Satisfactory
70-79		Good
80-89		Very Good
90-100		Excellent

Source : http://www.thai-iod.com/th/projects-2.asp

# Anti-Corruption Progress Indicator (as of 30 Dec 2021)

# ได้รับการรับรอง CAC

2S	BAM	CGH	EA	GJS	JKN	MAKRO	NOBLE	PM	RATCH	SKR	SYNTEC	TMILL	TVO
ADVANC	BANPU	CHEWA	EASTW	GPI	К	MALEE	NOK	PPP	RML	SMIT	TAE	TMT	TWPC
AF	BAY	CHOTI	ECL	GPSC	KASET	MBAX	NSI	PPPM	RWI	SMK	TAKUNI	TNITY	U
Al	BBL	CHOW	EGCO	GSTEEL	KBANK	MBK	NWR	PPS	S & J	SMPC	TASCO	TNL	UBE
AIE	BCH	CIG	EP	GUNKUL	KBS	MC	OCC	PREB	SAAM	SNC	TBSP	TNP	UBIS
AIRA	BCP	CIMBT	EPG	HANA	KCAR	MCOT	OCEAN	PRG	SABINA	SNP	TCAP	TNR	UEC
AKP	BCPG	CM	ERW	HARN	KCE	META	OGC	PRINC	SAPPE	SORKON	TCMC	TOG	UKEM
AMA	BEYOND	CMC	ESTAR	HEMP	KGI	MFC	ORI	PRM	SAT	SPACK	TFG	TOP	UOBKH
AMANAH	BGC	COM7	ETE	HMPRO	KKP	MFEC	PAP	PROS	SC	SPALI	TFI	TOPP	UPF
AMATA	BGRIM	сотто	FE	HTC	KSL	MINT	PATO	PSH	SCB	SPC	TFMAMA	TPA	UV
AMATAV	BJCHI	CPALL	FNS	ICC	KTB	MONO	PB	PSL	SCC	SPI	TGH	TPP	VGI
AP	BKI	CPF	FPI	ICHI	ктс	MOONG	PCSGH	PSTC	SCCC	SPRC	THANI	TRU	VIH
APCS	BLA	CPI	FPT	IFEC	KWC	MSC	PDG	PT	SCG	SRICHA	THCOM	TRUE	VNT
AQUA	BPP	CPN	FSMART	IFS	KWI	MST	PDJ	PTG	SCN	SSF	THIP	TSC	WACOAL
ARROW	BROOK	CSC	FSS	ILINK	L&E	MTC	PE	PTT	SEAOIL	SSP	THRE	TSTE	WHA
ASIAN	BRR	DCC	FTE	INET	LANNA	MTI	PG	PTTEP	SE-ED	SSSC	THREL	TSTH	WHAUP
ASK	BSBM	DELTA	GBX	INSURE	LH	NBC	PHOL	PTTGC	SELIC	SST	TIDLOR	TTA	WICE
ASP	BTS	DEMCO	GC	INTUCH	LHFG	NEP	PK	PYLON	SENA	STA	TIPCO	ттв	WIK
AWC	BWG	DIMET	GCAP	IRC	LHK	NINE	PL	Q-CON	SGP	STOWER	TISCO	TTCL	XO
AYUD	CEN	DRT	GEL	IRPC	LPN	NKI	PLANB	QH	SINGER	SUSCO	TKS	TU	ZEN

## ได้ประกาศเจตนารมณ์เข้าร่วม CAC

7UP	AS	CPR	DOHOME	GULF	JMT	MAJOR	NRF	SAK	STECH	VCOM
ABICO	BEC	CPW	ECF	III	JR	MATCH	NUSA	SCGP	STGT	VIBHA
AJ	BKD	CRC	EKH	INOX	KEX	MILL	PIMO	SCM	SUPER	WIN
ALT	CHG	DDD	ETC	J	KUMWEL	NCL	PR9	SIS	TQM	YUASA
APCO	CPL	DHOUSE	EVER	JMART	LDC	NOVA	RS	STAR	TSI	ZIGA

## ข้อมูล Anti-Corruption Progress Indicator

การเปิดเผยการประเมินดัชนีชี้วัดความคืบหน้าการป้องกันการมีส่วนเกี่ยวข้องกับการทุจริตคอร์รัปชัน (Anti-corruption Progress Indicators) ของบริษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยที่จัดทำโดยสถาบันที่เกี่ยวข้องซึ่งมีการเปิดเผยโดยสำนักงาน คณะกรรมการกำกับหลักทรัพย์ และตลาดหลักทรัพย์นี้ เป็นการดำเนินการตามนโยบาย และตาม แผนพัฒนาความยั่งยืนสำหรับบริษัทจด ทะเบียนโดยผลการประเมินดังกล่าว สถาบันที่เกี่ยวข้องอาศัยข้อมูลที่ได้รับจากบริษัทจดทะเบียนตามที่บริษัทจดทะเบียนในตลาด ข้อมูลเพื่อการประเมิน Anti-Corruption ซึ่งอ้างอิงข้อมูลมาจากแบบแสดงรายการข้อมูลประจำปี แบบ (56-1) รายงานประจำปี แบบ (56-2) หรือในเอกสารหรือรายงานอื่นที่เกี่ยวข้อง ของบริษัทจดทะเบียนนั้น แล้วแต่กรณี ดังนั้น ผลการประเมินดังกล่าวจึงเป็นการนำเสนอในมุมมอง ของสถาบันที่เกี่ยวข้องซึ่งเป็นบุคคลภายนอก โดยมิได้เป็นการประเมินการปฏิบัติของ บริษัทจดทะเบียนในตลาดหลักทรัพย์แห่งประเทศไทย และมิได้ใช้ข้อมูลภายในเพื่อการประเมิน

เนื่องจากผลการประเมินดังกล่าวเป็นเพียงผลการประเมิน ณ วันที่ปรากฏในผลการประเมินเท่านั้น ดังนั้น ผลการประเมินจึงอาจเปลี่ยนแปลง

ได้ภายหลังวันดังกล่าว หรือรับรองความถูกต้องครบถ้วนของผลประเมินดังกล่าวแต่อย่างใด ทั้งนี้บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้

*ยืนยันตรวจสอบหรือรับรองความถูกต้องของผลการสำรวจ* 

